



FOR IMMEDIATE RELEASE

## **API Healthcare Continues Market Expansion with Seven New Contracts for its Human Capital Management Solutions**

*New agreements demonstrate company's continued momentum in the healthcare market following the introduction of new business analytics and patient classification offerings*

**HARTFORD, Wis. — October 29, 2009** — API Healthcare, the leading provider of human capital management solutions to the healthcare industry, today announced that the following healthcare organizations will utilize its applications to increase efficiency and better control labor costs across the enterprise:

- Eastern Connecticut Health Network (Manchester, Conn.)
- Kadlec Medical Center (Richland, Wash.)
- King's Daughters Medical Center (Ashland, Ky.)
- Lodi Memorial Hospital (Lodi, Calif.)
- North Mississippi Health Services, Inc. (Tupelo, Miss.)
- Overlake Hospital Medical Center (Bellevue, Wash.)
- Seattle Children's Hospital (Seattle, Wash.)

"API Healthcare's human capital management applications will provide us with valuable data and analytics, empowering our leadership team to proactively assess how to best utilize our labor resources across the organization," said Peter Karl, CEO of Eastern Connecticut Health Network. "API's sophisticated knowledge of our healthcare industry and proven approach will give us a cutting edge, not only in engaging employees in the communication about how we run our business, but in providing a systematic approach to containing costs and supporting our mission in our community."

More than 60 percent of a healthcare organization's expenditures are devoted to labor expenses. API Healthcare's human capital management applications provide healthcare facilities with data-driven methods to better leverage their workforce so they can immediately drive down operating costs, increase employee satisfaction and improve patient outcomes.

"After evaluating a number of solutions for time and attendance and staff scheduling, we selected API Healthcare because it offered an integrated option that was specific to the unique challenges we face in the health care setting," said Drex DeFord, chief information officer at Seattle Children's Hospital. "As we move forward with our implementation, API Healthcare will be one of the tools we will use to meet our objective of continuously improving the quality, cost, safety and delivery of care throughout the organization."

"With an increasing number of forward-looking organizations changing their strategy to have API Healthcare support their human capital management requirements, our goal is to provide the insight and expertise required to proactively address those factors that impact financial and clinical performance most," said J.P. Fingado, president and chief executive officer of API Healthcare. "Our exclusive focus on the healthcare industry uniquely positions us to provide proven solutions that deliver measurable results, and we look forward to partnering with these organizations."

**About API Healthcare**

API Healthcare is the leading provider of human capital management solutions to the healthcare industry, including time and attendance, staffing and scheduling, patient classification, payroll, human resource and business analytics software. Founded in 1982, API Healthcare has more than 700 installations in North America, with clients ranging in size from 500 employees to more than 35,000 employees. The company's Payrollmation<sup>®</sup> system has been rated by KLAS as the top time and attendance system for the last seven years. The company's Web site address is [www.apihealthcare.com](http://www.apihealthcare.com).

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